

HYBRID

A BRAND NEW LEXUS EVERY 3 YEARS
GUARANTEED FUTURE VALUE
3 FLEXIBLE CHOICES



LUXURY IS NOW
AFFORDABLE

Lexus Flex is the ideal way to get into the Lexus you aspire at a price you can afford. Available on most of our models, this Personal Contract Purchase plan is both convenient and flexible.

HOW DOES LEXUS FLEX WORK?



Once you have chosen the model and equipment levels that best suit your needs, you only have to decide how much you wish to pay as a deposit.

After subtracting from the total price of the car the deposit and the Guaranteed Future Value, all that is left to pay is an affordable monthly instalment, with FREE maintenance and repairs offered by Lexus Cyprus.

DEPOSIT

With Lexus Flex you decide on the amount of deposit that suits you.

GUARANTEED FUTURE VALUE

Lexus Cyprus sets a minimum Guaranteed Future Value for your model which along with the deposit is deducted from the total price.

DIFFERENCE

Your monthly payments are then calculated on the difference, plus low interest charges, meaning that these monthly instalments will be more affordable compared to the instalments of a standard hire/purchase agreement or personal loan.



KEY BENEFITS

SHORT - TERM

A brand new Lexus every 3 years

Additional extras or model upgrade

Low monthly instalments

MEDIUM - TERM

FREE maintenance & repairs

LONG - TERM

Flexibility at the end of the contract

Guaranteed Future Value



AT THE END OF THE CONTRACT

YOU HAVE 3 FLEXIBLE AND SIMPLE CHOICES:

1

UPGRADE YOUR LEXUS

Return your Lexus back to us, and drive away in a brand new model. If the actual trade-in value is higher than the Guaranteed Future Value of the car, you can use the surplus towards your next Lexus.

2

KEEP YOUR LEXUS

If you choose to keep your Lexus, you can simply pay off the Guaranteed Future Value of its resale price, with the option of a beneficial financial plan.

3

RETURN YOUR LEXUS

Return your Lexus back to us with nothing more to pay*, as long as it is in good condition and within the maximum pre-agreed mileage.

*Subject to Lexus Fair Wear and Tear Guidelines.



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